

Part II – Cost Proposal	
RFP Title:	<i>Security & Fire Protection Services</i>
RFP Project Description:	<p align="center"><i>RFP 3407</i></p> <p><i>The State of Nevada, in conjunction with NASPO ValuePoint, is seeking vendors to provide Security & Fire Protection Services and related equipment.</i></p>
Categories and Geographic Location:	<p><i>Categories:</i></p> <ul style="list-style-type: none"> <i>• Section 1.1, Category 1 – Access Control Systems</i> <i>• Section 1.2, Category 2 - Burglar Alarm Systems</i> <i>• Section 1.3, Category 3 Surveillance Services and Equipment</i> <i>• Section 1.7, Category 7 – Fire Alarm/Protective Hazzard Signaling Systems.</i> <p><i>GEOGRAPHIC LOCATION:</i> <i>Location is only for Northern Nevada in the counties of Washoe, Storey, Lyon, Carson, Douglas, Churchill, Pershing, Lander, Mineral, Eureka, Humboldt, and the city of Elko</i></p>
RFP Closing Date:	<i>May 23, 2017</i>
RFP Closing Time:	<i>2:00 p.m. Pacific Time</i>
Vendor Name:	<i>PowerComm Solutions</i>
Vendor Address:	<i>450 Sunshine Ln., Reno, NV 89502</i>

Vendor Name: **PowerComm Solutions**

Nationwide or Region or State Proposed: **Washoe, Storey, Lyon, Carson, Churchill, Pershing, Lander, Mineral, Humbolt, and Douglas Counties of Nevada including the city of Elko.**

Each Participating Entity will negotiate any travel costs. All cost associated below (including material markup) to include shipping, configuration, kitting, processing, reporting, warehousing, ValuePoint and Participating Entity fees .

Category 1 - Access Control Systems

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
Other miscellaneous labor service description (if applicable):	
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	<u>\$98.25</u>
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
	Per Month
Costs for Maintenance and Monitoring	<u>\$30.00 (non-Cellular / Radio)</u>
OR	Per Year
Percentage of total system cost	
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>26.00%</u>

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Category 2 - Burglar Alarms

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
Other miscellaneous labor service description (if applicable):	
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$98.25
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
	Per Month
Costs for Maintenance and Monitoring	<u>\$30.00 (non-Cellular / Radio)</u>
OR	Per Year
Percentage of total system cost	
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>26.00%</u>

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Category 3 - Surveillance Services & Equipment

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
Other miscellaneous labor service description (if applicable):	
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$98.25
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
	Per Month
Costs for Maintenance and Monitoring	<u>\$25.00 (non-Cellular / Radio)</u>
OR	Per Year
Percentage of total system cost	
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>26.00%</u>

Vendor Name: PowerComm Solutions

Nationwide or Region or State Proposed: Washoe, Storey, Lyon, Carson, Churchill, Pershing, Lander, Mineral, Humboldt, and Douglas Counties of Nevada

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Category 4 - Portable Fire Extinguishers

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>
Weekend/Holiday Hours	<u>\$177.50</u>

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	<u>N/A</u>
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>
Weekend/Holiday Hours	<u>\$177.50</u>

	Per Month
Costs for Maintenance and Monitoring	<u>\$30.00 (non-Cellular / Radio)</u>
OR	Per Year
Percentage of total system cost	
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>25% (off List)</u>

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Each Participating Entity will negotiate any travel costs. All cost associated below (including material markup) to include shipping, configuration, kitting, processing, reporting, warehousing, ValuePoint and Participating Entity fees .

Category 5 - Fire Extinguishing Systems

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>
Weekend/Holiday Hours	<u>\$177.50</u>

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	<u>N/A</u>
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>
Weekend/Holiday Hours	<u>\$177.50</u>

Costs for Maintenance and Monitoring	<u>Per Month</u>
OR	<u>\$30.00 (non-Cellular / Radio)</u>
Percentage of total system cost	<u>Per Year</u>
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>25% (off List)</u>

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Category 6 - Fire Sprinkler Systems

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>
Weekend/Holiday Hours	<u>\$177.50</u>

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

N/A

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	<u>N/A</u>
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>
Weekend/Holiday Hours	<u>\$177.50</u>

	Per Month
Costs for Maintenance and Monitoring	<u>\$0.00</u>
OR	Per Year
Percentage of total system cost	<u>\$30.00 (non-Cellular / Radio)</u>
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>25% (off List)</u>

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Category 7 - Fire Alarm/Protective Signaling Systems

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
Other miscellaneous labor service description (if applicable):	
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$98.25
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2 hour Minimum)</u>
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2 hour Minimum)</u>
Weekend/Holiday Hours	<u>\$ 140.75 (2 hour Minimum)</u>
	Per Month
Costs for Maintenance and Monitoring	<u>\$35.00 (non-Cellular / Radio)</u>
OR	Per Year
Percentage of total system cost	
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>25% (off List)</u>

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Category 8 - High Security Control Systems

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	\$0.00
After Hours (5:01pm - 7:59am M-F)	\$0.00
Weekend/Holiday Hours	\$0.00

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

N/A

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$0.00
Normal Business Hours (8:00am - 5:00pm M-F)	\$0.00
After Hours (5:01pm - 7:59am M-F)	\$0.00
Weekend/Holiday Hours	\$0.00

	Per Month
Costs for Maintenance and Monitoring	\$0.00
OR	Per Year
Percentage of total system cost	
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	

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Nationwide or Region or State Proposed: Washoe, Storey, Lyon, Carson, Churchill, Pershing, Lander, Mineral, Humboldt, and Douglas Counties of Nevada

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Category 9 - Inspections & Monitoring

- Fire Extinguishing Systems
- Fire Sprinkler Systems
- Alarm Monitoring
- Fire Alarm/Protective Signaling Systems

Normal Business Hours (8:00am - 5:00pm M-F)

After Hours (5:01pm - 7:59am M-F)

Weekend/Holiday Hours

Other miscellaneous

Sprinkler labor & fir

N/A

Per Hour

\$ 107.00 (2 hour Minimum)

\$ 129.00 (2 hour Minimum)

\$ 145.00 (2 hour Minimum)

Fire Systems Plus

95 1.2025 114.2375

147.5 1.2025 177.3688

147.5 1.2025 177.3688

Normal/After Hr/ Weeknd & Holiday

\$114.50 / \$177.50 /\$177.50

\$0.00

\$0.00

American Fire

98 1.2 117.6

129 1.2 154.8

145 1.2 174

Maintenance Work (Non-Warranty)

Hourly rate for telephone consultation only

Normal Business Hours (8:00am - 5:00pm M-F)

After Hours (5:01pm - 7:59am M-F)

Weekend/Holiday Hours

Per Hour

(FA rate - See above for other rates)

N/A

\$ 107.00 (2 hour Minimum)

\$ 129.00 (2 hour Minimum)

\$ 145.00 (2 hour Minimum)

Per Month

\$25.00

Per Year

26.00%

Costs for Maintenance and Monitoring

OR

Percentage of total system cost

Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)